# PARNAS MALL

DIGITAL OUT OF HOME MEDIA

ADVERTISING PROPOSAL



## **GS** Group

7<sup>th</sup> largest Korean domestic conglomerate (Excluding public corporations) 79 Subsidiaries and Affiliates (Primarily in energy, construction and distribution)



3<sup>rd</sup> Largest Construction Company in Korea (As of 2011)



Recognized as the best domestic hotel and most preferred hotel by Korean CEOs Ranked 1<sup>st</sup> in the National Customer Satisfaction Index (NCSI) five years running Ranked 1<sup>st</sup> in Korean Standard-Service Quality Index (KS-SQI) Hotel Category five years running Perfect score in Food Safety Management Category six years running Premium All-Inclusive Shopping Mall





#### Premium All-Inclusive Shopping Mall

Parnas Mall's concept is more than just a space for shopping. It's one of a living space filled with art and culture that serves as an oasis for businessmen and businesswomen exhausted by their everyday lives. We invite you to experience a new shopping life that begins at Parnas Mall where you can find 65 premium stores, Parnas design work, media art design, daily musical performances, and various brand promotions.

OLGO FAD

### **location PARNAS MALL**



#### A Samseong-dong Landmark

Located at 521 Teheran-ro, Gangnam-gu, Seoul in the basement of the Grand InterContinental Connected to Samseong Station on Seoul Subway Line 2, this new Hot Place is surrounded by COEX, Asem Tower, Hyundai Department Store, SM Town, Grand InterContinental Hotel, Park Hyatt Hotel, and soon-to-be Hyundai Group Complex (Current site of Korea Electric Power Corporation).



#### **MAIN TARGET**



Career people with purchasing power in their twenties to forties who are sensitive to changing trends like enjoying dinner at Itaewon club lounges and cafes or meeting friends and shopping on Garosu-gil and who work in offices along Teheran-ro.

#### SUB TARGET



Luxury hotel guests who are active on the international business scene and are looking to buy luxurious trendy products (Approximately 1,600 guests per day). This is a hotel cluster that includes two 6-star hotels and three 5-star hotels in close proximity. There are many guests who use these hotels for business and the on-site convention center is continuously holding international events.

### analysis

### PARNAS MALL

PARNAS

#### Transient Population of 2 Million per Month

Parnas Mall is directly connected with Coex Central Plaza and Hyundai Department Store located at the entrance to the Coex complex where 2 million people gather per month. Parnas Mall is in a position to be the Start Zone of the Coex complex with various promotions and events held in the Event Plaza and a wide-open entrance and information desk for visitors' convenience.

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2015년 9월 오픈예정

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2016년 8월 오픈예정

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### analysis PARNAS MALL

#### **The Greatest Location**

Parnas Mall is the greatest location with more than 2 million people per month passing through Coex from the Seoul Subway Line 2 exit.

#### **High-class Service Knowhow**

Parnas Mall provides a stable, high-class business environment for shop owners and the greatest services for customers with its operational knowhow from operating a leading global hotel chain.

#### **Distinctive MD**

Office workers looking to express themselves more elegantly and trendily can find distinctive retail brands at Parnas Mall including trendy global brands that have just entered the Korean market.

#### **High-class and Trendy**

Since 2014 Parnas Mall has offered a special location to take in high-class clientele of global hotels and trendy office workers of Samseong-dong's Teheran-ro.







HIDE & SEEK Brands + design artwork = Value creation of new clients Creative advertising content through design artwork Brand PR strategy that utilizes digital signage Ultimate commercial supremacy in the areas of geopolitics and transient population Increasing advertising effectiveness through a multimedia strategy that catches the eyes of clients





Туре	Media Quantity (aspect)	Ad. Accounts
Information	15	10
Pillar	22	10
Media Wall	2	10
Total	39	30

# layout info. type PARNAS MALL

### **Information Type**

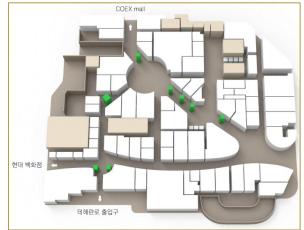
15 surfaces / 4,500 times more exposure



- ▶ 8 Spot, 15 Panels
- ▶ Panel Size : 648 X 1103mm
- ► Manufacturing Size : 1080 x 607pixel

# layout pillar type PARNAS MALL

### **Pillar Type** 22 surfaces / 4,500 times more exposure



- ▶ Panel 47" Vertical 2pcs : 590 x 2090mm
- Manufacturing Size : 1080 x 3840pixel
- ▶ Panel 55" Vertical 2pcs : 686 x 1215mm
- Manufacturing Size : 1080 x 3840pixel
- Separable panels and screens



# layout media wall type PARNAS MALL

### Media Wall Type (Impact Zone) 2 surfaces / 4,500 times more exposure



- ► Towards the Coex entrance
- Impact Zone media walls in areas with high foot traffic
- ▶ Panel Size : 3645 x 2058mm
- ► Manufacturing Size : 1920 x 1080

# differentiated effect PARNAS MALL

- ♠ Gangnam's new Hot Place—the gateway to the underground Coex Mall and place with the highest number of visitors!
- MEDIA that supports the latest hardware and software and takes into account the interior and movement of people!
- TOOL that maximizes advertising efficiency by demonstrating the efficiency of choice and focus!

#### **Gateway for 2 million Visitors**

A location that maximizes advertising exposure, located at a gateway through which most foot traffic must pass on its way to Hyundai Department Store, Coex, SM Town, and a variety of different hotels.

#### Harmony of Interior and Environment

Creating harmony of the entire interior through designs of simple and modern concepts Naturally drawing customers' eyes through harmony with the interior in all common areas Securing visibility through the intensity of illumination, use of ideal height placement, and appropriately sized signage to increases noticeability.

#### Located in an Established Space and a Mall with Human Traffic Flow

Located between Coex which features the greatest foot traffic flows and the central portion of the well-established F&B shops maximizes noticeability for visitors.

Simultaneous Advertising Exposure to Major Thoroughfares through the Development of Integrated Multi-faceted Support Mode

By applying technology that simultaneously runs a single advertisement at each column in Coex, time is increased allowing customers to easily recognize an advertisement while they move.

# differentiated effect PARNAS MALL

- Potential for increasing focus and mass-exposure through online promotion and video advertisement capability
- Two birds with one stone by improving brand image and increasing exposure through a combination of video advertisements and cultural activities

#### Maximization of Advertising Efficiency through Simultaneous Online Promotions

Through promotions on the Parnas Mall blog and Facebook page currently operated by Naaf Media & Design, focus on advertisements can be increased making it possible to induce greater consumer participation.

#### Maximizing Advertising Efficiency through Media-Art Video Collaborations

When Naaf Media & Design overseas the creation of a Parnas Mall media-art video it can increase exposure to advertiser's brand through the creation of video collaborations that incorporate advertiser's brands and product motifs while increasing increase noticeability and focus.

#### Maximization of Advertising Efficiency through Simultaneous Promotion Exhibitions

Possibility of brand exposure that stimulates the five senses through mass-exposure to advertising videos through new product launches and brands' cultural events and exhibitions.

#### Video Exhibition Hall Functionality for Brands and Corporations through Video Media

When special brands run advertising accounts with ten or more ads they receive more than just the regular advertising video exposure, they receive a unique exposure personally tailored to their respective content.

- \* The aforementioned promotion is offered to brands that purchase Parnas advertising for a limited time.
- \* In the event of a media-art video collaboration, additional production costs may be incurred.
- \* Promotion exhibitions will be conducted in consultation with Parnas Mall and Naaf Media & Design and will incur additional production costs.



**Operating Hours / Source** 

Operating Hours (07~23) Total 16 hours	Exposure Frequency (Based on 20 Seconds)		Video Material
	1 DAY	1 MONTH	MP4 JPG
	In Excess of 150 times	In Excess of 4500 times	
Data Cand		•	

Rate Card Unit : KRW /				
Advertising Media	Media Forms	Media Q'ty ( 1 Surface )	Amount / 1 Account ( VAT 10% will be added )	
Media Wall (Impact Zone)	55" Horisontal 9pcs(3x3) Multi Vision 47" Vertical 6pcs(3x2) Multi Vision	2	25,000,000 (about USD 25,000)	
Pillar (Main Medium)	47" or 55" Vertical 2pcs	22		
Information (Touch kiosk Medium)	47" Vertical Touch Screen	15		
Total		39	25,000,000	

\* Parnas Mall's DID is managed remotely via the web. Temporary difficulties may result from telecommunication disruptions and system errors.

\* Additional Product Costs: When contracting for more than 6 months production costs can be discounted. (Negotiable with contract manager)

\* Operation of 20 Accounts: 10 commercial advertisements + 10 miscellaneous advertisements / Miscellaneous advertisements are comprised of media art, public information, and mall updates.

\* Joint Exhibition/Event/Promotion: Costs will be determined following negotiation. (Negotiable with contract manager)

## Type implementation **PARNAS MALL**

#### Information Type





## Type implementation **PARNAS MALL**

Pillar Type



### Type implementation PARNAS MALL

Media Wall Type



### On Line implementation PARNAS MALL



Parnas Mall's Facebook page conducts events through separate promotions by uploading monthly DID media sketches.



Parnas Mall's blog conducts online viral marketing through monthly introductions of DID media advertisements and separate promotions.

#### Parnas Mall Face Book & Blog

# Media Art implementation

**PARNAS MALL** 



Parnas Mall Media Art



- \* Content Producers: AV Artist Hanseul Kim
- \* Product Title: Pride & Prejudice
- \* Media art by young AV artist Hanseul Kim entitled "Pride & Prejudice"

- \* Content Producers: Programmer Taehwan Kim
- \* Product Title: Four Seasons
- \* Media art fashion pictorial collection by Kim Tae Hwan, photographer renowned for capturing Bae Yong-joon

### Collaborative Video Exhibition implementation

**PARNAS MALL** 

#### Collaborative Video Exhibition of Mall Brands\_Oct.~Nov. 2014.









# New Product Exhibition implementation

**PARNAS MALL** 

Kia K9 New Car Exhibit\_Dec. 2014



# New Product Exhibition implementation



#### CHEVROLET New Car Exhibit\_Feb. 2015



### CONTACT



### Thank you so much

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